

Mark your calendar!

Next Chapter Meeting:

November 3rd

PEP

(Pool & Electrical Products) and Officer Elections

VFW Hall 8990 Kruitof Way Fair Oaks, 95628 6:30 Dinner 7:00 Meeting

Upcoming Meetings & Events:

December 17th

Christmas Party Crowne Plaza 5321 Date Avenue Sacramento, 95841

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CAPITAL VALLEY IPSSA CHAPTER

Water Watcher

NOVEMBER 2021

Featured Speaker For November and Officer Elections



Pool & Electrical Products is a wholesale distributor of swimming pool and spa products. We were established in 1992 and since then we have grown to over 31 locations throughout Arizona, California and Texas. In 2020 we merged with FWP and American Pool Supply to become the largest independent wholesale distributor in the nation.

Roger has 37 years in the pool and spa wholesale distribution industry Roger has made it his career to offer honest and knowledgeable customer service, 8 years of experience as a branch manager, 3 years as an assistant manager and 15 years of experience in sales & tech with General Pool & Spa Supply's "Knowledge Guys".

Howard also has 37 years in the pool and spa wholesale distribution industry, Howard started at General Pool & Spa Supply in 1986, with 26 years of loyalty and Howard was one of General's top "Knowledge Guys". Today, Howard has made a name for himself as still a top salesman in our industry.

PEP will provide dinner.

Roger Jones Branch Manager rjones@poolelectrical.com 916-662-6177

In addition, we will hold elections for our Capital Valley Board of Directors. Please make it a point to be at this meeting.

Sick Route

We have no one out

Thank you for your support

Kim Barber
Sick Route Chairwoman
916-889-6529
Kimberlynn1221@gmail.com

The sick route policy is at www.cvipssa.com/sickroute.html

For Sale:

These items were donated by our chapter supporters, and the proceeds go to the chapter.

- Pentair MasterTherm 400 \$2200
- Pentair Rebel Sweep \$370
- Aqualink TCX Conversion Kit (Pool Only) \$510
- iAqualink Conversion Kit from Pentair EasyTouch, IntelliTouch, and IntelliCenter - \$855
- Pentair Legend (LL505G) \$435

Call Jason Hilton, 916-638-4100

Innovative Pool Products Relay (IPP-100) \$40

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Call Jack Emlay, 916-764-7852

Filter Cleaning Service

- ⇒ Are you behind on your filter cleanings or just tired of doing them yourself?
- ⇒ Do you wish you could hire someone to do them for you?
- ⇒ Someone experienced and insured?

Then contact Alex Assenza @ 916-798-3736, or alexander.assenza@gmail.com

\$40 per filter for cartridges. He worked with me for the first couple years of my business (River City Pool Care), and recently ventured on his own. He has been cleaning my filters, and has worked with a few other members.

Membership

For membership information please contact: Glen Hunton Membership Chairman 916-538-7378 Glen@HuntonPS.com

Granite Bay Pools for Sale or Trade

I'm focusing my routes in the El Dorado Hills area. I have three clients to sell or trade that are outside that area.

Two are Chem/Basket (\$80/month):

- Off Sierra College Blvd and Old Auburn Road
- Off Auburn Folsom Road and Shelborne Dr.

The third is a Chem/Basket/Net or Brush (\$110/month)

• Off Auburn Folsom Road and Los Lagos Circle.

Please email or text me if you are serious about working out a deal with me for them.

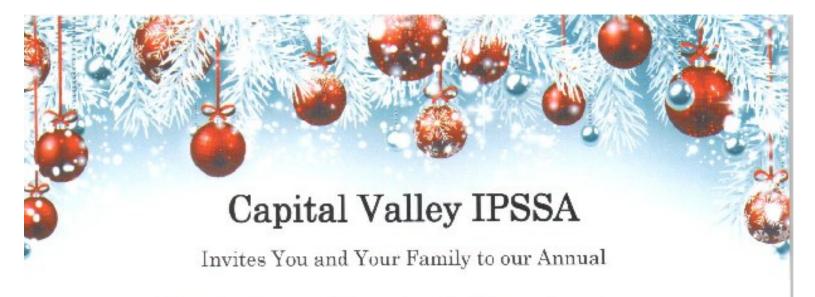
Glen Hunton Hunton Pool Service Glen@HuntonPS.com 916-538-7378

Hayward 925 Extended Life Turbocell For Sale

New in a box, and comes with unions. Hayward part # TCELL925. Asking \$295 (wholesale \$465)

Contact Tom Pliczka @ 916-791-1221.





Christmas Party & Fundraiser

Friday, December 17, 2021

Crowne Plaza Hotel

5321 Date Avenue Sacramento, CA 95841

5:00 PM

No Host Cocktails – Monte Carlo Casino Raffle and Live Auction

6:00 PM

Pictures with Santa Sacramento Sheriff's Toy Project Children's Crafts

> 7:00 PM Buffet Dinner

All Proceeds Support Sacramento Sheriff's Toy Project

Please support this Event by Bringing an Unwrapped Toy, Bike, or a Charitable Donation

Please RSVP prior to December 6th by:

- · Email Bill@AllAmericanPools.org
- Call & Leave a VM @ 916.202.6389

A Message From Monte...

Be Careful With An Empty Pool

I wanted to remind everyone, since it has been a while since we have had so much rain in the area, to be very cautious when draining a pool. The soil is going to be very saturated around the pool structure and draining a pool runs the risk of possibly "floating" or "popping" the pool shell out of the ground, due to the surrounding hydrostatic pressure. The weight of the water inside the pool is keeping the pool in the ground when there is standing water on the outside of the pool shell. When a pool is emptied during these conditions, the water in the ground wants to force the pool structure up. It is the same concept as forcing an empty bucket down into a full pool, you have to physically hold the empty bucket in place to keep it from popping back up. If the pool has a hydrostatic relief valve at the drain, then that valve is designed to release the water pressure into the empty pool, avoiding the dreaded "floating" of the shell, but not many pools have a hydrostatic valve. Every situation is different and many factors can affect the surrounding ground water, be cautious and use common sense when draining a pool!

We remain grateful for your business and your partnership.

Monte Routon

AMERICAN LEAK DETECTION SACRAMENTO

The Original Leak Specialists

(916) 331-6443 (916) 765-5734 (cell) www.americanleakdetect.com monte@americanleakdetect.com



March 10-12, 2022

At the Long Beach Convention & Entertainment Center

More Info at www.Westernshow.com





To stay current on upcoming local training and product specials -

Text: haywardnorcal

To: 31996

Pentair Education Fund

The tuition for the Pentair training in Reno qualifies for reimbursement through the Pentair education fund that has been established for CVIPSSA members. Twenty-five percent (25%) of the annual rebates given to our chapter by Pentair will be set aside to reimburse our members for Pentair training fees/tuition. The maximum amount to be set aside is \$1,000 per year. If the reimbursement requests exceed the education fund amount, then the fund amount will be split amongst the members that applied for reimbursement. Reimbursement requests must be made by January 31, 2022, for 2021 training fees. Reimbursements will be made at the April chapter meeting.







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and maintenance services

POOL TIME

POOL TIME POOL & SPA





SCOREMORE REWARDS

MISSION:

To provide the pool heater industry's best rewards to Partners who demonstrate loyalty to Raypak and dedication to their customers by purchasing and installing eligible Raypak/Rheem heating products.

PROGRAM DESCRIPTION

Welcome to Raypak's ScoreMore Rewards the program designed to reward you! ScoreMore Rewards offers our partners exclusive opportunities to earn cash back for every eligible Raypak/Rheem product purchase, as well as for participating in qualified professional training and special promotions.

ScoreMore Rewards funds will be loaded onto your Raypak ScoreMore Rewards Prepaid Debit Mastercard. You can use your Raypak ScoreMore Rewards Prepaid Debit Mastercard to make purchases anywhere Debit Mastercard is accepted





DESIGNED TO REWARD YOU

STEP 1

ENROLLING IS EASY

Go to RaypakScoreMoreRewards.com and select the red "click here" hyperlink to complete the enrollment form. As a ScoreMore Rewards member, you'll earn cash back for each eligible pool and spa heating product you install throughout the year. It's easier than ever to earn, track, and reward yourself with every

STEP 2

INSTALL & REGISTER ELIGIBLE PRODUCTS

A list of eligible pool and spa heating products is available in the Resources section of this guide. Please review to confirm your Raypak/ Rheem heating product purchases are eligible for ScoreMore Rewards earnings.

To submit a claim go to the Promotions page at RaypakScoreMoreRewards.com. From here, you will enter the Invoice Number, Sales Date, Serial Number, and upload Invoice. Then, just click submit.

If successful, A confirmation window will let you know your claim has been received and is under review.

STEP 3

TRACK PRODUCT **REGISTRATIONS & DEBIT** CARD BALANCE

Login to RaypakScoreMoreRewards.com to view your cash back balance award and funding history.

Use partial or all of earned cash back rewards funds on one or more purchases.

Tracking Your Earned Cash Awards

You can view your product registration history and award and funding history anytime at: RaypakScoreMoreRewards.com

or the Raypak ScoreMore Rewards App











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Learn more at raypakscoremorerewards.com





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- Skimmer Routing App



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MOVING **BUSINESS FORWARD**

DOESN'T MEAN YOU HAVE TO **GET THERE** ALONE!







NOVEMBER 2021



SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3 CVIPSSA Chapter Meeting	4	5	6
Daylight Savings Time Ends	8	9	CVIPSSA Board Meeting	THANK YOU, VETERANS	12	13
14	15	16	17	18	19	20
21	22	23	24	25 Tappy THANKSGIVING	26	27
28	29	30		.,,,,		

Christmas Party - December 17

DECEMBER 2021

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8 CVIPSSA Board Meeting	9	10	11
12	13	14	15	16	CVIPSSA Christmas Party	18
19	20	HELLO winter	22	23	24	25 Christmus
26	27	28	29	30	HAPPY NEW YEAR	



Insurance Membership Education Networking Friendship

www.facebook.com/CapitalValleylpssa

Newsletter Editor:
Mike Assenza
Phone: 916-837-8525
mike@rivercitypoolcare.com

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Capital Valley IPSSA Chapter - Board of Directors

Jason Hilton, President	(916) 224-3113	jay@shockwavepool.com
Bill Palmer, Vice President	(916) 202-6389	bill@allamericanpools.org
Jim Severin, Secretary	(916) 723-4689	deltabreezepoolservice@yahoo.com
Jack Emlay, Treasurer	(530) 644-7750	jjemlay@comcast.net

Other Important Contacts

Glen Hunton	Membership	(916) 538-7378	Glen@HuntonPS.com New!!
Tom Pliczka	Program Chairman	(916) <i>7</i> 91-1221	service@rosevillepoolservice.com
Kim Barber	Sick Route Chairperson	(916) 889-6529	Kimberlynn1221@gmail.com
Mike Assenza	Newsletter	(916) 837-8525	mike@rivercitypoolcare.com
<u>Marian Pliczka</u>	Website		service@rosevillepoolservice.com
David Hawes	Region 1 Director	(925) 828-7665	info@hhpools.com
Rose Smoot	IPSSA Corporate	(888) 360-9505 x2	rose@ipssa.com
IPSSA	Member Services	(888) 360-9505 x1	memberservices@ipssa.com
Insurance Billing	Cramer & Associates	(844) 574-1134	insurance@cramercpa.com
HUB Insurance	Info & Certificates	(800) 833-3433	
Carole Dittmer	FPSIE Education Center	(916) 922-8895	carole@fpsie.org
	Pool & Hot Tub Alliance	(703) 838-0083	service@phta.org



Thank you from Capital Valley IPSSA Chapter! Please get to know our Chapter Supporters

They are here to help you be your best

Chapter Supporters	Contact	Phone	Email
American Leak Detection	Monte Routon	(916) 331-6443	monte@americanleakdetect.com
Aztec Solar	Jack Stanger	(916) 853-2700	<u>iack@aztecsolar.com</u>
Burkett's Pool Plastering	Jason Steenburgh	(209) 595-6016	burkettsjason@gmail.com
Deck-O-Seal	Patrick Raney	(916) 806-8924	praney@wrmeadows.com
EasyCare Products	Rosemarie Arenas	(559) 974-8252	rarenas@easycarewater.com
Fluidra	Nic Benny	(916) 599-4369	nbenny@fluidra.com
Hasa Chemicals	Dave Shepard	(916) 949-2662	daveshepard@hasapool.com
Hayward Pool Products	Nowell Sellers	(925) 605-9654	nsellers@hayward.com
Leisure Supply	Wayne Small	(916) 614-9500	
Natural Chemistry	Charlie Tuttle	(302) 345-5435	charlie@ncbrands.com
Pentair	Lorne Early	(916) 284-9774	lorne.early@pentair.com
Pentair	Darrin Dillree	(530) 301-1 <i>5</i> 79	<u>Darrin.dillree@pentair.com</u>
PEP	Howard Cornejo	(916) 201-0159	hcornejo@poolelectrical.com
Pool Covers, Inc.	Cheryl MacLennan	(707) 864-6674	cmaclennan@poolcoversinc.com
Pool Time Plaster and Tile	Joe Pagluica	(916) 601-8600	joepooltime@aol.com
Raypak	Matt Anderson	(916) 767-8185	Matt.Anderson@raypak.com
SCP, Rancho Cordova	Jordon Reynolds	(916) 501-7825	<u>Jordan.reynolds@scppool.com</u>
SCP, Rocklin	Ernie Weigum	(916) 408-2700	ernest.weigum@poolcorp.com
SCP, Sacramento	Mitch Miles	(916) 257-2669	mitchell.miles@poolcorp.com
Superior Pool Products	Eric Yocum	(916) 216-8040	eric.yocum@poolcorp.com
Thornburg Enterprises, Inc.	Kirk Wissbaum	(503) 804-9303	wissbaum@outlook.com
United Chemical Corporation			

Chapter Supporters that are interested in submitting an article or news, please e-mail info and artwork to mike@rivercitypoolcare.com. The deadline is the 25th of the month for the following months issue.